

	Accuform Printing & Graphics	United Sonz Inc.	Arc/Dunn Blue	A-1 Business Products	Ikon Office Solutions		Advance Print/Graphics
	Detroit, MI	Ypsilanti, MI	Clawson, MI	Warren, MI	Novi, MI		Ann Arbor, MI
Section I Copying							
1.1 White, 8-1/2 x 11" 1-S	\$ 0.03	\$ 0.05	\$ 0.03	\$ 0.05	\$ 0.02		\$ 0.03
1.1 White, 8-1/2 x 11" 2-S	\$ 0.06	\$ 0.08	\$ 0.03	\$ 0.08	\$ 0.03		\$ 0.04
2.1 Colored, 8-1/2 x 11" 1-S	\$ 0.04	\$ 0.08	\$ 0.03	\$ 0.05	\$ 0.03		\$ 0.04
2.1 Colored, 8-1/2 x 11" 2-S	\$ 0.07	\$ 0.13	\$ 0.03	\$ 0.09	\$ 0.04		\$ 0.05
3.1 White 8-1/2 x 11" 1-S	\$ 0.05	\$ 0.07	\$ 0.04	\$ 0.06	\$ 0.03		\$ 0.05
3.1 White 8-1/2 x 11" 2-S	\$ 0.09	\$ 0.11	\$ 0.03	\$ 0.09	\$ 0.04		\$ 0.07
4.1 White 8-1/2 x 11" 1-S	\$ 0.08	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.05		\$ 0.08
4.1 White 8-1/2 x 11" 2-S	\$ 0.16	\$ 0.02	\$ 0.09	\$ 0.13	\$ 0.06		\$ 0.10
5.1 White 8-1/2 x 11" 1-S	\$ 0.06	\$ 0.10	\$ 0.08	\$ 0.10	\$ 0.05		\$ 0.08
5.1 White 8-1/2 x 11" 2-S	\$ 0.08	\$ 0.16	\$ 0.08	\$ 0.13	\$ 0.06		\$ 0.10
6.1 90# 8-1/2 x 11" 1-S	\$ 0.06	\$ 0.20	\$ 0.08	\$ 0.08	\$ 0.04		\$ 0.08
7.1 110# 8-1/2 x 11" 1-S	\$ 0.07	\$ 0.24	\$ 0.10	\$ 0.09	\$ 0.17		\$ 0.17
8.1 White 8-1/2 x 11" 1-S	\$ 0.21	\$ 0.25	\$ 0.23	\$ 0.15	\$ 0.12		\$ 0.28
9.1 White 8-1/2 x 11" 1-S	\$ 0.22	\$ 0.59	\$ 0.35	\$ 0.18	\$ 0.14		\$ 0.45
10.1 Collate (automatic)	\$ 0.03	0	0.008	\$ 0.01	0		\$ 40.00
10.2 Collating - manual	\$ 0.04	\$ 0.01	\$ 0.05	\$ 0.02	\$ 0.01		\$ 0.03
10.3 Stapling (automatic)	\$ 0.03	0	0.01	\$ 0.01	0.01		\$ 0.01
10.5 Folding (automatic)	\$ 0.08	0	0.007	\$ 0.01	0.01		\$ 0.02
10.6 Folding - manual/sht.	\$ 0.10	\$ 0.02	\$ 0.08	\$ 0.02	\$ 0.10		\$ 0.03
10.7 Padding - per pad	\$ 0.18	\$ 0.05	\$ 0.28	\$ 0.27	\$ 0.50		\$ 0.20
10.8 Drilling (per sht.)	\$ 0.02	\$ 0.05	\$ 0.00	\$ 0.01	\$ 0.01		\$ 0.02
10.9 Cutting per 200sht	\$ 1.00	\$ 1.00	\$ 0.25	\$ 0.35	\$ 0.50		\$ 0.50
10.11 Emerg/Rush	Per Project	\$ 50.00	\$100 Per Hr	Plus 15%	Per Quote		20% 1 DAY
11.1 Plastic comb binding	\$ 1.50	\$ 2.50	\$ 0.65	\$ 0.11	\$ 1.00		\$ 0.90
11.4 Tape bind - manual	\$ 1.20	\$ 4.00	\$ 0.85	\$ 0.76	\$ 1.00		\$ 0.85
11.7 Bookletize and trim	\$ 1.99	\$60. Per 500	\$ 0.65	\$ 0.59	\$ 0.25		\$ 1.10
12.1 Discount for Additional Services	20%	15%	20%	10%	15%		15%
Section II Printing							
Category I							
Letterhead w/watermark 500 shts.	\$ 49.00	\$ 100.00	N/B	\$ 170.00	\$ 84.50		\$ 55.13
Letterhead w/o watermark 500shts	\$ 44.00	\$ 100.00	N/B	\$ 145.00	\$ 65.00		\$ 51.85
Category II - 20# Text Stock							
2.1 White, 8-1/2 x 11" 1-S	\$ 0.05	\$ 0.06	N/B	\$ 0.03	\$ 0.02		\$ 0.05
2.2 Colored, 8-1/2 x 11" 2-S	\$ 0.09	\$ 0.13	N/B	\$ 0.04			
Category III - 60# Text Stock							
3.1 White, 8-1/2 x 11" 1-S	\$ 0.06	\$ 0.08	N/B	\$ 0.03	\$ 0.06		\$ 0.06
2.2 Colored, 8-1/2 x 11" 2-S	\$ 0.10	\$ 0.13	N/B	\$ 0.05			

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Category IV								
#10 Envelopes 500		\$ 58.00	\$ 95.00	N/B	\$ 34.19	\$ 91.00		\$ 58.25
#10 Window Envelopes, 500		\$ 59.00	\$ 105.00	N/B	\$ 35.48	\$ 98.80		\$ 59.75
#6 3/4 Envelopes, 500		\$ 60.00	\$ 94.00	N/B	\$ 34.87	\$ 94.90		\$ 61.25
#6 3/4 Window Envelopes, 500		\$ 62.00	\$ 97.00	N/B	\$ 38.71	\$ 96.20		\$ 61.25
Category V								
Business Card 1 color, 500								
1-4 Names		\$ 25.00	\$ 34.00	N/B	\$ 24.00	\$ 40.30		\$ 29.57
Business Card 2 color, 500								
1-4 names		\$ 33.25	\$ 41.00	N/B	\$ 36.00	\$ 45.50		\$ 34.35
Category VII								
Reflex Blu reg. ink		\$ 15.00	Custom Qte	N/B	N/C	N/C		\$ 20.00
Black regular ink, per color		N/C	Custom Qte	N/B	N/C	N/C		N/C
Stapling (automatic) Per 1M		\$ 25.00	\$ 20.00	N/B	\$ 5.00	\$ 60.00		\$ 20.00
Folding (automatic) Per 1M		\$ 15.00	\$ 12.00	N/B	\$ 20.00	\$ 10.00		\$ 20.00
Cutting Per 1M		\$ 20.00	\$ 3.00	N/B	\$ 11.00	\$ 20.00		\$ 20.00
Drilling per 1,000 sheets/sets		\$ 12.00	\$ 7.00	N/B	\$ 8.00	\$ 10.00		\$ 10.00
Typesetting charge per hr		\$ 45.00	\$ 35.00	N/B	\$ 30.00	\$ 60.00		\$ 55.00
Category VIII								
Discount for Addl. Svcs.		N/B	10%	N/B	10%	15%		15%
COPYING SERVICES			VENDOR		VENDOR			
Washtenaw County Vendor								
Sample Jobs used to determin the lowest bidders.		VENDOR						VENDOR
		IKON OFFICE						AP&G
COPY JOB - NEWSLETTER - QTY 10,000		Price Each						Price Each
8.5" X 11 White - 2S	0.03	\$ 300.00					0.04	\$ 400.00
Stapled	0.01	\$ 100.00					0.01	\$ 100.00
Folded in half - one fold	0.01	\$ 100.00					0.02	\$ 200.00
1 seal tab	0.12	\$ 1,200.00					0.25	\$ 2,500.00
		\$ 1,700.00						\$ 3,200.00

