



**WASHTENAW COUNTY  
FINANCE DEPARTMENT**

**Purchasing Division**

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Date: October 31, 2011  
To: Anne Strieter, Interim Purchasing Manager  
From: Donald Bilbey, Finance Accountant  
Re: RFP # 6631

Washtenaw County received responses from 12 companies. This represented 8 manufacturers.

The attached exhibits present an overview of the valid bid responses:

**Exhibit A: Price & Selection Rank Points.**

- All copiers in each segment were ranked from lowest to highest total price. Ranking points were assigned in each segment, with the lowest points for the highest priced copiers and the highest points for the lowest priced copiers. A multiplying factor of two is applied to these price rank points in Exhibit F to weight the importance of price in the evaluation.
- At the bottom of this sheet, vendors were ranked based on the total number of copier models bid. The vendors with the higher rank points in this category offer the County a greater selection of copier models for placement in a variety of situations.

**Exhibit B: Maintenance & Supplies Cost.**

- This sheet summarizes the five-year maintenance and supplies cost per copy by copier segments for each vendor. I have added a five-year average cost per copy for each segment, and a five year average cost per copy for all segments for all vendors.
- Ranking points from 1-12 were assigned, with the lowest points for the highest average five-year cost and the highest points for the lowest average five-year cost.
- A listing of vendors from low to high in this category is added at the bottom of the sheet.

**Exhibit C: Addenda Evaluation.**

- The bid asked for Addenda A –O to be included. Some addenda had to be a specific format. Vendors were ranked on the completeness of the bid submitted, with ranking points from 0-3 assigned per the key at the bottom of the exhibit.
- Addenda A asking for the maximum vendor response time for service, is critical to the County. This addenda was ranked, with ranking points from 0-5 assigned per the key at the bottom of the exhibit.

**Exhibit D: Copier Features Evaluation.**

- In Addenda O-R vendors were asked to identify 34 specific features for each of the copiers quoted. Ranking points were assigned to the most used feature for every copier bid. (See Exhibit E). The points for each copier were then totaled to obtain the Features Sub-Total points. The copiers are listed from high to low points in each copier segment.

**Exhibit E: Copier Features Evaluation Key.**

- This exhibit provides the Addenda Evaluation Key to the ranking points assigned in Exhibit E.

**Exhibit F: Ranking Summary Sheet**

This exhibit combines all of the following ranking points:

- Price Rank Points (x 2) B/W
- Price Rank Points (x2) Color
- Selection Rank Points
- Maintenance and Supplies Cost Rank Points – B/W
- Maintenance and Supplies Cost Rank Points - Color
- Features Sub-Total Rank Points
- Completeness of Bid Rank Points
- Response Time Rank Points

These were totaled for the amount of points.

**Exhibit G: Vendor Rankings Based on Anticipated Purchases.**

- This exhibit projects the number of purchases of copiers in all segments over the next five years.
- The total points for the top copiers for each segment for each of these vendors, was multiplied by the number of anticipated purchases.
- The sub-totals for each segment were totaled to obtain the total points for each vendor. The vendors were then ranked 1-12.

In order to analyze Exhibit F and G, several factors need to be established as desirable for the County.

- Currently, the County has over 120 copiers from one vendor. In choosing a copier vendor for the County, it is advantageous from an efficiency standpoint to choose a single vendor to supply all four segments of copiers for the next three years, as has been done in the past.
- Currently, the County has a policy regarding the desirability of two-sided copying. Therefore, new copy machines should have the duplexing capability.

- With the current trend toward less staff who need to “work smarter”, copiers with more features that let technology do some of the repetitive work, such as sorting and stapling, may be considered desirable depending upon the volume of copying.
- A choice of copier models within each copier segment is desirable in order to ensure the best fit for each placement circumstance, both in terms of features offered and price.

Out of over 157 copiers evaluated on this bid from 12 companies, Ricoh has received the most points. Therefore, it is recommended that the contract be awarded to Ricoh Business Systems, as the vendor best able to fill Washtenaw County’s copier purchase and service requirements.

Exhibit A

<b>Rank Points</b>	<b>Total</b>
Applied Imaging	7
Hasselbring Clark	17
Canon	13
C.A.M. Corp	11
Ricoh Bus.	40
J&J Digital Solutions	7
University Office Tech	9
Toshiba	15
Premier	17
Great Lakes Tech	9
One Source	8
Signture Tech Solutions	4
	<b>157</b>

Top points for each manufacturer

This section of ranking is based on how many copiers each company put in their bid

Pts.	Black / Color	Company	Segment 1 Copiers	Price
13	B	One Source	HP M1536 dnf	\$ 649.00
12	B	Great Lakes Tech	Kyocera FS1128 MPF	\$ 1,129.00
11	B	Premier	Toshiba E-Studio 203sd	\$ 1,162.00
10	B	Signature Tech Solutions	WorkCentre 3550	\$ 1,525.00
9	B	Toshiba	Toshiba E-Studio 182	\$ 1,600.00
8	B	Ricoh	MP1600SPF	\$ 1,876.00
7	B	Premier	Toshiba E-Studio 182	\$ 1,970.00
6	B	Hasselbring-Clark	Toshiba E-Studio 182	\$ 1,977.97
5	B	University Office Tech	Kyocera FS3140MFP	\$ 1,995.00
4	B	C.A.M. Corp	Xerox 3635X Desktop	\$ 2,463.00
3	B	C.A.M. Corp	Xerox Phaser 8860MFPD	\$ 4,197.00
2	B	C.A.M. Corp	Xerox WK4250X	\$ 4,268.00
1	B	J&J Digital Solutions	Ricoh MPC300SR	\$ 4,500.00

\*w/o cabinet

Pts.	Black / Color	Company	Segment 1 Copiers	Price
4	C	One Source	HP CM1415 fnw	\$ 849.00
3	C	University Office Tech	Muratec MFXC2700	\$ 1,199.00
2	C	C.A.M. Corp	Xerox 4250C	\$ 3,246.00
1	C	Applied Imaging	Lanier 130CSR	\$ 4,188.00

\*w/o cabinet

Rank Points	Total
Applied Imaging	1
Hasselbring-Clark	1
Canon	0
C.A.M. Corp	4
Ricoh	1
J&J Digital Solutions	1
University Office Tech	2
Toshiba	1
Premier	2
Great Lakes Tech	1
One Source	2
Signature Tech Solutions	1
	17

Top points for each manufacturer

Pts.	Black / Color	Company	Segment 2 Copiers	Price
29	B	Canon	Image Runner 1025iF	\$ 766.00
28	B	One Source	HP M2727 nf	\$ 899.00
27	B	Ricoh	MP 201SPF	\$ 1,086.00
26	B	Great Lakes Tech	Kyocera FS1128 MPF	\$ 1,129.00
25	B	Ricoh	MP 2500SP	\$ 1,648.00
24	B	Ricoh	MP 2500SPF	\$ 1,985.00
23	B	Canon	Image Runner 3225	\$ 2,016.00
22	B	Premier	Toshiba E-Studio 242	\$ 2,271.00
21	B	Hasselbring-Clark	Toshiba E-Studio 242	\$ 2,301.97
20	B	Canon	Image Runner 3230	\$ 2,313.00
19	B	Ricoh	MP 2851SP	\$ 2,747.00
18	B	Ricoh	MP 2851SPF	\$ 3,004.00
17	B	Toshiba	Toshiba E-Studio 205se	\$ 3,237.00
16	B	Great Lakes Tech	Kyocera Taskalfa 255	\$ 3,244.00
15	B	Premier	Toshiba E-Studio 205se	\$ 3,311.00
14	B	Premier	Toshiba E-Studio 255se	\$ 3,577.00
13	B	Toshiba	Toshiba E-Studio 255se	\$ 3,598.00
12	B	Premier	Toshiba E-Studio 305se	\$ 3,681.00
11	B	Great Lakes Tech	Kyocera Taskalfa 305	\$ 3,771.00
10	B	Toshiba	Toshiba E-Studio 305se	\$ 3,954.00
9	B	Hasselbring-Clark	Toshiba E-Studio 205se	\$ 4,098.14
8	B	Hasselbring-Clark	Toshiba E-Studio 255se	\$ 4,233.14
7	B	Great Lakes Tech	Kyocera Taskalfa 300i	\$ 4,272.00
6	B	University Office Tech	Sharp MXM283N	\$ 4,337.00
5	B	Hasselbring-Clark	Toshiba E-Studio 305se	\$ 4,343.30
4	B	J&J Digital Solutions	Ricoh MP2851SP	\$ 4,700.00
3	B	Applied Imaging	Lanier LD528SP	\$ 4,839.00
2	B	C.A.M. Corp	Xerox WK5325P	\$ 6,500.00
1	B	Signiture Tech Solutions	Xerox WorkCentre 5135	\$ 7,746.00

\*w/o cabinet

Pts.	Black / Color	Company	Segment 2 Copiers	Price
21	C	One Source	HP CM2320 fxi MFP	\$ 1,199.00
20	C	Ricoh	MPC 2051	\$ 2,598.00
19	C	Ricoh	MPC 2051SPF	\$ 2,975.00
18	C	Ricoh	MPC 2551	\$ 3,593.00
17	C	Ricoh	MPC 2551SPF	\$ 3,970.00
16	C	Ricoh	MPC 3001	\$ 4,128.00
15	C	Ricoh	MPC 3001SPF	\$ 4,611.00
14	C	Toshiba	Toshiba E-Studio 2040c	\$ 4,870.00
13	C	Premier	Toshiba E-Studio 2040c	\$ 4,972.00
12	C	Canon	Canon Image Runner C5030	\$ 5,029.00
11	C	University Office Tech	Sharp MX2610N	\$ 5,239.00
10	C	Toshiba	Toshiba E-Studio 2540c	\$ 5,270.00
9	C	Premier	Toshiba E-Studio 2540c	\$ 5,507.00
8	C	Premier	Toshiba E-Studio 3040c	\$ 5,515.00
7	C	Toshiba	Toshiba E-Studio 3040c	\$ 5,688.00
6	C	J&J Digital Solutions	Ricoh MPC2551SP	\$ 5,700.00
5	C	Applied Imaging	Lanier LD625C	\$ 5,802.00
4	C	Hasselbring-Clark	Toshiba E-Studio 2040c	\$ 5,847.35
3	C	Hasselbring-Clark	Toshiba E-Studio 2540c	\$ 6,103.31
2	C	Hasselbring-Clark	Toshiba E-Studio 3040c	\$ 6,110.87
1	C	C.A.M. Corp	Xerox WK7120P	\$ 6,743.00

\*w/o cabinet

Rank Points	Total
Applied Imaging	2
Hasselbring-Clark	7
Canon	4
C.A.M. Corp	2
Ricoh	11
J&J Digital Solutions	2
University Office Tech	2
Toshiba	6
Premier	7
Great Lakes Tech	4
One Source	2
Signiture Tech Solutions	1
	50

Top points for each manufacturer

Pts.	Black / Color	Company	Segment 3 Copiers	Price
17	B	One Source	HP M3035 XS	\$ 2,140.00
16	B	Canon	Image Runner 3235	\$ 2,728.00
15	B	Ricoh	MP 3351SP	\$ 3,111.00
14	B	Canon	Image Runner 3235i	\$ 3,156.00
13	B	Ricoh	MP 3351SPF	\$ 3,368.00
12	B	Ricoh	MP 4001SP	\$ 3,442.00
11	B	Premier	Toshiba E-Studio 355se	\$ 3,606.00
10	B	Ricoh	MP 4001SPF	\$ 3,949.00
9	B	Hasselbring-Clark	Toshiba E-Studio 355se	\$ 4,104.62
8	B	Toshiba	Toshiba E-Studio 355se	\$ 4,228.00
7	B	Canon	Image Runner 3245	\$ 4,261.00
6	B	University Office Tech	Sharp MXM363N	\$ 4,944.00
5	B	J&J Digital Solutions	Ricoh MP3351SP	\$ 5,000.00
4	B	Applied Imaging	Lanier LD533SP	\$ 5,209.00
3	B	Great Lakes Tech	Kyocera Taskalfa 3500i	\$ 6,980.00
2	B	Signature Tech Solutions	Xerox WorkCentre 5135	\$ 7,746.00
1	B	C.A.M. Corp	Xerox WK5335PH	\$ 7,807.00

\*w/o cabinet

Pts.	Black / Color	Company	Segment 3 Copiers	Price
15	C	Ricoh	MPC 300SR	\$ 3,169.00
14	C	One Source	HP CM3530 fs	\$ 3,249.00
13	C	Ricoh	MPC 400SR	\$ 3,557.00
12	C	Ricoh	MPC 300SR W/FAX	\$ 3,637.00
11	C	Ricoh	MPC 400SR W/FAX	\$ 4,025.00
10	C	Ricoh	MPC 3501	\$ 4,955.00
9	C	Canon	Canon Image Runner C5035	\$ 5,389.00
8	C	Ricoh	MPC 3501SPF	\$ 5,438.00
7	C	University Office Tech	SharpMX3110N	\$ 5,655.00
6	C	J&J Digital Solutions	Ricoh MPC3501SP	\$ 6,200.00
5	C	Toshiba	Toshiba E-Studio 3540c	\$ 6,371.00
4	C	Premier	Toshiba E-Studio 3540c	\$ 6,426.00
3	C	Hasselbring-Clark	Toshiba E-Studio 3540c	\$ 7,048.31
2	C	Applied Imaging	Lanier LD635C	\$ 7,468.00
1	C	C.A.M. Corp	Xerox Color Qube 9301/PM3	\$ 14,950.00

\*w/o cabinet

Rank Points	Total
Applied Imaging	2
Hasselbring-Clark	2
Canon	4
C.A.M. Corp	2
Ricoh	10
J&J Digital Solutions	2
University Office Tech	2
Toshiba	2
Premier	2
Great Lakes Tech	1
One Source	2
Signature Tech Solutions	1
	32
Top points for each manufacturer	

Pts.	Black / Color	Company	Segment 4 Copiers	Price
31	B	Canon	Image Runner 3245i	\$ 3,540.00
30	B	Premier	Toshiba E-Studio 455se	\$ 3,867.00
29	B	One Source	HP M4555 fskm	\$ 3,950.00
28	B	Ricoh	MP 5001SP	\$ 4,132.00
27	B	Hasselbring-Clark	Toshiba E-Studio 455se	\$ 4,372.46
26	B	Ricoh	MP 5001SPF	\$ 4,639.00
25	B	Toshiba	Toshiba E-Studio 455se	\$ 4,683.00
24	B	University Office Tech	Sharp MXM453N	\$ 5,291.00
23	B	Canon	Image Runner 6055	\$ 5,958.00
22	B	J&J Digital Solutions	Ricoh MP5001SP	\$ 6,000.00
21	B	Premier	Toshiba E-Studio 555se	\$ 6,286.00
20	B	Canon	Image Runner 6065	\$ 6,303.00
19	B	Applied Imaging	Lanier LD150SP	\$ 6,630.00
18	B	Toshiba	Toshiba E-Studio 555se	\$ 6,670.00
17	B	Premier	Toshiba E-Studio 655se	\$ 6,977.00
16	B	Toshiba	Toshiba E-Studio 655se	\$ 7,307.00
15	B	Ricoh	MP 6001SP	\$ 7,368.00
14	B	Great Lakes Tech	Kyocera Taskalfa 4500i	\$ 7,543.00
13	B	Ricoh	MP 6001SPF	\$ 7,624.00
12	B	Hasselbring-Clark	Toshiba E-Studio 555se	\$ 7,641.85
11	B	Great Lakes Tech	Kyocera Taskalfa 5500i	\$ 8,285.00
10	B	Ricoh	MP 7001SP	\$ 8,299.00
9	B	Hasselbring-Clark	Toshiba E-Studio 655se	\$ 8,352.40
8	B	Ricoh	MP 7001SPF	\$ 8,555.00
7	B	Ricoh	MP 8001SP	\$ 8,874.00
6	B	Ricoh	MP 8001SPF	\$ 9,130.00
5	B	Ricoh	MP 9001	\$ 11,122.00
4	B	Ricoh	MP 9001SPF	\$ 11,376.00
3	B	Signiture Tech Solutions	Xerox WorkCentre 5150	\$ 12,460.00
2	B	Great Lakes Tech	Kyocera Taskalfa 6500i	\$ 12,548.00
1	B	C.A.M. Corp	Xerox WK5755 APT	\$ 16,397.00

\*w/o cabinet

Pts.	Black / Color	Company	Segment 4 Copiers	Price
27	C	Ricoh	MPC 4501	\$ 5,188.00
26	C	One Source	HP CM4590 fskm	\$ 5,245.00
25	C	Ricoh	MPC 4501SPF	\$ 5,671.00
24	C	Canon	Canon Image Runner C5045	\$ 6,345.00
23	C	Canon	Canon Image Runner C5051	\$ 6,415.00
22	C	Ricoh	MPC 5501	\$ 6,466.00
21	C	University Office Tech	Sharp MX4101N	\$ 6,855.00
20	C	University Office Tech	Sharp MX4111N	\$ 6,855.00
19	C	Ricoh	MPC 5501SPF	\$ 6,949.00
18	C	Premier	Toshiba E-Studio 4540c	\$ 7,056.00
17	C	Toshiba	Toshiba E-Studio 4540c	\$ 7,159.00
16	C	J&J Digital Solutions	Ricoh MPC4501SP	\$ 7,500.00
15	C	Hasselbring-Clark	Toshiba E-Studio 4540c	\$ 7,696.31
14	C	Applied Imaging	Lanier LD645C	\$ 7,864.00
13	C	Premier	Toshiba E-Studio 5540c	\$ 8,937.00
12	C	Toshiba	Toshiba E-Studio 5540c	\$ 9,213.00
11	C	Premier	Toshiba E-Studio 6540c	\$ 10,352.00
10	C	Toshiba	Toshiba E-Studio 6540c	\$ 10,451.00
9	C	Hasselbring-Clark	Toshiba E-Studio 5540c	\$ 10,596.85
8	C	Hasselbring-Clark	Toshiba E-Studio 6540c	\$ 12,190.93
7	C	Hasselbring-Clark	Toshiba E-Studio 6550c	\$ 12,682.33
6	C	Ricoh	MPC 6501	\$ 13,230.00
5	C	Ricoh	MPC 6501SPF	\$ 13,730.00
4	C	C.A.M. Corp	Xerox WK5755 PT	\$ 15,074.00
3	C	Ricoh	MPC 7501	\$ 15,463.00
2	C	Ricoh	MPC 7501SPF	\$ 15,963.00
1	C	C.A.M. Corp	Xerox Color Qube 9303/PM3	\$ 17,228.00

\*w/o cabinet

Rank Points	Total
Applied Imaging	2
Hasselbring-Clark	7
Canon	5
C.A.M. Corp	3
Ricoh	18
J&J Digital Solutions	2
University Office tech	3
Toshiba	6
Premier	6
Great Lakes Tech	3
One Source	2
Signiture Tech Solutions	1
	58

Top points for each manufacturer



Exhibit B

**Maintenance & Supplies  
B/W COPIERS**

ITEM	VENDOR											
	Applied Imaging	Hasselbring-Clark	Canon	C.A.M. Corp	Ricoh	J&J Digital Solutions	University Office Tech	Toshiba	Premier	Great Lakes Tech	One Source	Signature Tech Solutions
Copier Brand	Lanier	Canon	Canon	Xerox	Ricoh/Aficio	Ricoh	Sharp	Toshiba	Toshiba	Kyocera	HP	Xerox
<b>Segment 1 Copier</b>												
<b>Maintenance &amp; Supplies</b>												
1st Year	0.0149	0.011	0	0.024	0.0045	0.0054	0.0099	0.008	0.00588	0.016	0.04	0.0034
2nd Year	0.0149	0.011	0	0.024	0.0045	0.0054	0.0099	0.008	0.00588	0.016	0.044	0.0034
3rd Year	0.0149	0.011	0	0.024	0.0045	0.0054	0.0099	0.008	0.00588	0.016	0.048	0.0034
4th Year	0.0149	0.011	0	0.024	0.00495	0.0054	0.0099	0.008	0.00588	0.016	0.053	0.0034
5th Year	0.0149	0.011	0	0.024	0.0054	0.0054	0.0099	0.008	0.00588	0.016	0.059	0.0034
5-year Average	<b>0.0149</b>	<b>0.011</b>	<b>0</b>	<b>0.024</b>	<b>0.00477</b>	<b>0.0054</b>	<b>0.0099</b>	<b>0.008</b>	<b>0.00588</b>	<b>0.016</b>	<b>0.0488</b>	<b>0.0034</b>
<b>Segment 2 Copier</b>												
<b>Maintenance &amp; Supplies</b>												
1st Year	0.0069	0.013	0.0145	0.01076	0.0045	0.0054	0.0079	0.068	0.00647	0.0079	0.037	0.0147
2nd Year	0.0069	0.013	0.0145	0.01076	0.0045	0.0054	0.0079	0.068	0.00647	0.0079	0.04	0.0147
3rd Year	0.0069	0.013	0.0145	0.01076	0.0045	0.0054	0.0079	0.068	0.00647	0.0079	0.044	0.0147
4th Year	0.0069	0.013	0.0145	0.01076	0.00495	0.0054	0.0079	0.068	0.00647	0.0079	0.048	0.0147
5th Year	0.0069	0.013	0.0145	0.01076	0.0054	0.0054	0.0079	0.068	0.00647	0.0079	0.053	0.0147
5-year Average	<b>0.0069</b>	<b>0.013</b>	<b>0.0145</b>	<b>0.01076</b>	<b>0.00477</b>	<b>0.0054</b>	<b>0.0079</b>	<b>0.068</b>	<b>0.00647</b>	<b>0.0079</b>	<b>0.0444</b>	<b>0.0147</b>
<b>Segment 3 Copier</b>												
<b>Maintenance &amp; Supplies</b>												
1st Year	0.0069	0.0073	0.0076	0.013	0.0045	0.0054	0.0075	0.065	0.00532	0.0085	0.025	0.0147
2nd Year	0.0069	0.0073	0.0076	0.013	0.0045	0.0054	0.0075	0.065	0.00532	0.0085	0.03	0.0147
3rd Year	0.0069	0.0073	0.0076	0.013	0.0045	0.0054	0.0075	0.065	0.00532	0.0085	0.033	0.0147
4th Year	0.0069	0.0073	0.0076	0.013	0.00495	0.0054	0.0075	0.065	0.00532	0.0085	0.037	0.0147
5th Year	0.0069	0.0073	0.0076	0.013	0.0054	0.0054	0.0075	0.065	0.00532	0.0085	0.04	0.0147
5-year Average	<b>0.0069</b>	<b>0.0073</b>	<b>0.0076</b>	<b>0.013</b>	<b>0.00477</b>	<b>0.0054</b>	<b>0.0075</b>	<b>0.065</b>	<b>0.00532</b>	<b>0.0085</b>	<b>0.033</b>	<b>0.0147</b>
<b>Segment 4 Copier</b>												
<b>Maintenance &amp; Supplies</b>												
1st Year	0.0069	0.0073	0.0074	0.009829	0.0045	0.0054	0.0069	0.06	0.0047	0.007	0.0144	0.0147
2nd Year	0.0069	0.0073	0.0074	0.009829	0.0045	0.0054	0.0069	0.06	0.0047	0.007	0.016	0.0147
3rd Year	0.0069	0.0073	0.0074	0.009829	0.0045	0.0054	0.0069	0.06	0.0047	0.007	0.019	0.0147
4th Year	0.0069	0.0073	0.0074	0.009829	0.00495	0.0054	0.0069	0.06	0.0047	0.007	0.022	0.0147
5th Year	0.0069	0.0073	0.0074	0.009829	0.0054	0.0054	0.0069	0.06	0.0047	0.007	0.025	0.0147
5-year Average	<b>0.0069</b>	<b>0.0073</b>	<b>0.0074</b>	<b>0.009829</b>	<b>0.00477</b>	<b>0.0054</b>	<b>0.0069</b>	<b>0.06</b>	<b>0.0047</b>	<b>0.007</b>	<b>0.01928</b>	<b>0.0147</b>
5 year average/all copiers:	<b>0.0356</b>	<b>0.0386</b>	<b>0.0295</b>	<b>0.057589</b>	<b>0.01908</b>	<b>0.0216</b>	<b>0.0322</b>	<b>0.201</b>	<b>0.02237</b>	<b>0.0394</b>	<b>0.14548</b>	<b>0.0475</b>
Rank Points	7	6	9	3	12	11	8	1	10	5	2	4
12 copier companies												



Exhibit C	Vendor:	Applied Imaging	Hasselbring-Clark	Canon	C.A.M. Corp	Ricoh	J&J Digital Solutions	University Office Tech	Toshiba	Premier	Great Lakes Tech	One Source	Signature Tech Solutions
	Copier Brand	Lanier	Canon	Canon	Xerox	Ricoh/Aficio	Ricoh	Sharp	Toshiba	Toshiba	Kyocera	HP	Xerox
ITEM:													
Addenda Included:													
Addenda A	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Addenda B	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Addenda C	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Addenda D	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	n/a	Y	Y
Addenda E	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	n/a	Y	Y
Addenda F	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	n/a	Y	Y
Addenda G	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	n/a	Y	Y
Addenda H	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	n/a	Y	Y
Addenda I	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	n/a	Y	Y
Addenda J	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	n/a	Y	Y
Addenda K	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	n/a	Y	Y
Addenda L	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	n/a	Y	Y
Addenda M	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	n/a	Y	Y
Addenda N	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	n/a	Y	Y
Addenda O	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Completeness of Bid													
Rank Points:	3	3	3	3	3	3	3	2	2	3	0	3	1

Response Time													
Rank Points:	5	0	0	0	5	5	4	0	4	0	5	5	1

Rank Points Key:

**Completeness of Bid**

- All addenda included w/M-P in proper format = 3
- All addenda included w/o M-P in proper format = 2
- Addenda partially included = 1
- Addenda not included or requirements not met = 0

**Response Time:**

- 4 hrs. = 5
- 4 hrs avg = 4
- 3-6 hrs = 3
- 4-6 hrs = 2
- 6 hrs = 1
- n/a = 0

**Vendor**                      **Manufacturer & Model No.**  
**Segment 1 Copiers**

		Year introd	Speed	Red/Enlarge	User-Adj Trays	Opt. Paper Supply	By pass	Auto.duplex	Doc.Feeder	Sorter	Stap/Finish/OCT	Rec. Max Mo. Vol.	LAN Connect Prt	LAN Connect Fax	Total Points
Applied Imaging	Lanier 130CSR	3	2	3	1	2	3	3	2	2	1	1	1	1	25
C.A.M. Corp	Xerox WK4250X	3	2	3	1	2	3	3	2	2	2	1	1	1	26
C.A.M. Corp	Xerox Phaser 8860MFPD	3	2	0	1	0	0	3	2	2	2	1	1	1	18
C.A.M. Corp	Xerox 4250C	3	2	3	1	2	3	3	2	2	2	1	1	1	26
C.A.M. Corp	Xerox 3635X Desktop	3	2	3	1	2	2	3	2	2	2	1	1	1	25
Great Lakes Tech	Kyocera FS1128 MPF	0	3	3	1	1	2	3	2	2	2	2	1	1	23
Hasselbring-Clark	Toshiba E-Studio 182	2	3	3	1	1	3	3	2	2	2	3	1	1	27
J&J Digital Solutions	Ricoh MPC300SR	3	3	2	1	3	3	3	2	2	2	2	1	1	28
One Source	HP M1536 dnf	3	3	3	0	1	0	3	2	0	0	1	1	0	17
One Source	HP CM1415 fnw	3	0	3	0	0	1	0	2	0	0	3	1	0	13
Premier	Toshiba E-Studio 203sd	0	3	3	0	0	2	3	1	1	1	1	0	0	15
Premier	Toshiba E-Studio 182	0	3	3	0	1	3	3	1	1	1	1	0	0	17
Ricoh	Ricoh MP1600SPF	2	2	3	1	3	3	3	2	2	2	1	1	1	26
Signature Tech Solutions	WorkCentre 3550	0	2	0	0	0	0	0	0	0	0	1	1	1	5
Toshiba	Toshiba E-Studio 182	2	3	3	1	1	3	3	2	2	2	3	1	1	27
University Office Tech	Kyocera FS3140MFP	3	2	3	1	2	0	0	2	0	0	1	1	1	16
University Office Tech	Muratec MFXC2700	0	2	3	1	0	3	3	2	0	0	1	1	1	17

**Segment 2 copiers:**

Applied Imaging	Lanier LD528SP	2	3	3	1	2	3	3	2	2	1	1	1	1	25
Applied Imaging	Lanier LD625C	3	3	3	1	2	3	3	2	2	2	1	1	1	27
C.A.M. Corp	Xerox WK5325P	3	3	3	1	2	2	3	2	2	1	1	1	1	25
C.A.M. Corp	Xerox WK7120P	3	3	3	1	0	2	3	2	0	1	1	1	1	21
Canon	Image Runner 1025iF	2	3	3	1	2	3	3	2	0	0	0	1	1	21
Canon	Image Runner 3225	3	3	3	1	2	3	3	2	2	2	1	1	1	27
Canon	Image Runner 3230	3	3	3	1	2	3	3	2	2	2	1	1	1	27
Canon	Canon Image Runner C5030	2	3	3	1	2	3	3	2	2	2	1	1	1	26
Great Lakes Tech	Kyocera FS1128 MPF	0	3	3	1	1	2	3	2	2	2	2	1	1	23
Great Lakes Tech	Kyocera Taskalfa 300i	0	3	3	1	2	3	3	2	2	2	3	1	0	25
Great Lakes Tech	Kyocera Taskalfa 255	0	3	3	1	2	3	3	2	2	2	1	1	0	23
Great Lakes Tech	Kyocera Taskalfa 305	0	3	3	1	0	3	3	2	2	2	1	1	0	21
Hasselbring-Clark	Toshiba E-Studio 205se	3	2	3	1	2	3	3	2	2	2	1	1	1	26
Hasselbring-Clark	Toshiba E-Studio 242	3	2	3	1	2	3	3	2	1	1	1	1	1	24
Hasselbring-Clark	Toshiba E-Studio 255se	3	3	3	1	2	3	3	2	1	1	3	1	1	27
Hasselbring-Clark	Toshiba E-Studio 305se	3	3	3	1	2	3	3	2	1	1	3	1	1	27
Hasselbring-Clark	Toshiba E-Studio 2040c	3	2	3	1	2	3	3	2	1	1	1	1	1	24
Hasselbring-Clark	Toshiba E-Studio 2540c	3	3	3	1	2	3	3	2	1	1	1	1	1	25
Hasselbring-Clark	Toshiba E-Studio 3040c	3	3	3	1	2	3	3	2	1	1	1	1	1	25
J&J Digital Solutions	Ricoh MP2851SP	3	3	3	1	3	3	3	2	2	2	3	1	1	30
J&J Digital Solutions	Ricoh MPC2551SP	3	3	3	1	2	3	3	2	2	2	2	1	1	28
One Source	HP M2727 nf	2	3	3	1	2	2	3	2	0	0	1	1	0	20
One Source	HP CM2320 fxi MFP	3	2	3	1	2	2	3	2	0	0	1	1	0	20
Premier	Toshiba E-Studio 242	0	2	3	1	2	0	3	2	1	1	1	1	1	18
Premier	Toshiba E-Studio 205se	0	2	3	1	3	3	3	2	1	1	0	1	1	21
Premier	Toshiba E-Studio 255se	0	3	3	1	2	3	3	2	1	1	3	1	1	24
Premier	Toshiba E-Studio 305se	0	3	3	1	2	3	3	2	1	1	3	1	1	24
Premier	Toshiba E-Studio 2040c	0	2	3	1	2	3	3	2	1	1	1	1	1	21
Premier	Toshiba E-Studio 2540c	0	3	3	1	2	3	3	2	1	1	1	1	1	22
Premier	Toshiba E-Studio 3040c	0	3	3	1	2	3	3	2	1	1	1	1	1	22
Ricoh	MP 201SPF	3	2	3	1	3	3	3	2	0	2	1	1	1	25
Ricoh	MP 2500SP	2	3	3	1	3	3	3	2	2	2	1	1	0	26
Ricoh	MP 2500SPF	2	3	3	1	3	3	3	2	2	2	1	1	1	27
Ricoh	MP 2851SP	2	3	3	1	3	3	3	2	2	2	3	1	0	28

Vendor	Manufacturer & Model No.	Year introd	Speed	Red/Enlarge	User-Adj Trays	Opt. Paper Supply	By pass	Auto.duplex	Doc.Feeder	Sorter	Stap/Finish/OCT	Rec. Max Mo. Vol.	LAN Connect Prt	LAN Connect Fax	Total Points
Ricoh	MP 2851SPF	2	3	3	1	3	3	3	2	2	2	3	1	1	29
Ricoh	MPC 2051	3	2	3	1	3	3	3	2	2	2	3	0	0	27
Ricoh	MPC 2051SPF	3	2	3	1	3	3	3	2	2	2	3	0	1	28
Ricoh	MPC 2551	3	3	3	1	3	3	3	2	2	2	3	0	0	28
Ricoh	MPC 2551SPF	3	3	3	1	3	3	3	2	2	2	3	0	1	29
Ricoh	MPC 3001	3	3	3	1	3	3	3	2	2	2	3	0	0	28
Ricoh	MPC 3001SPF	3	3	3	1	3	3	3	2	2	2	3	0	1	29
Signiture Tech Solutions	Xerox WorkCentre 5135	0	2	0	0	0	0	0	0	0	0	1	1	1	5
Toshiba	Toshiba E-Studio 205se	3	2	3	1	2	3	3	2	2	2	1	1	1	26
Toshiba	Toshiba E-Studio 255se	3	3	3	1	2	3	3	2	2	2	1	1	1	27
Toshiba	Toshiba E-Studio 305se	3	3	3	1	2	3	3	2	2	2	1	1	1	27
Toshiba	Toshiba E-Studio 2040c	3	2	3	1	2	3	3	2	2	2	1	1	1	26
Toshiba	Toshiba E-Studio 2540c	3	3	3	1	2	3	3	2	2	2	1	1	1	27
Toshiba	Toshiba E-Studio 3040c	3	3	3	1	2	3	3	2	2	2	1	1	1	27
University Office Tech	Sharp MXM283N	2	3	3	1	2	3	3	2	1	1	0	1	1	23
University Office Tech	Sharp MX2610N	0	3	3	1	1	3	3	2	2	1	0	1	1	21
															0

### Segment 3 Copiers:

Applied Imaging	Lanier LD533SP	2	3	3	1	2	3	3	2	2	1	1	1	1	25
Applied Imaging	Lanier LD635C	3	3	3	1	2	3	3	2	2	2	1	1	1	27
C.A.M. Corp	Xerox WK5335PH	3	3	3	1	2	2	3	2	2	1	1	1	1	25
C.A.M. Corp	Xerox Color Qube 9301/PM3	3	3	0	1	3	3	3	2	0	2	2	1	1	24
Canon	Image Runner 3235	3	2	3	1	1	3	3	2	2	2	0	1	1	24
Canon	Image Runner 3235i	3	2	3	1	1	3	3	2	2	2	0	1	1	24
Canon	Image Runner 3245	3	3	3	1	1	3	3	2	2	2	0	1	1	25
Canon	Canon Image Runner C5035	2	2	3	1	1	3	3	2	2	2	0	1	1	23
Great Lakes Tech	Kyocera Taskalfa 3500i	0	2	3	1	1	3	3	2	2	2	3	1	0	23
Hasselbring-Clark	Toshiba E-Studio 355se	3	2	3	1	2	3	3	2	1	1	2	1	1	25
Hasselbring-Clark	Toshiba E-Studio 3540c	3	2	3	1	2	3	3	2	1	1	0	1	1	23
J&J Digital Solutions	Ricoh MP3351SP	3	1	3	1	3	3	3	2	2	2	0	1	1	25
J&J Digital Solutions	Ricoh MPC3501SP	3	2	3	1	2	3	3	2	2	2	0	1	1	25
One Source	HP M3035 XS	2	2	3	1	2	3	3	2	0	0	1	1	0	20
One Source	HP CM3530 fs	3	1	3	1	1	3	3	2	0	0	0	1	0	18
Premier	Toshiba E-Studio 355se	0	2	3	1	2	3	3	2	1	1	2	1	1	22
Premier	Toshiba E-Studio 3540c	0	2	3	1	2	3	3	2	1	1	0	1	1	20
Ricoh	MP 3351SP	2	1	3	1	3	3	3	2	2	2	2	1	0	25
Ricoh	MP 3351SPF	2	1	3	1	3	3	3	2	2	2	2	1	1	26
Ricoh	MP 4001SP	3	3	3	1	3	3	3	2	2	2	3	1	0	29
Ricoh	MP 4001SPF	3	3	3	1	3	3	3	2	2	2	3	1	1	30
Ricoh	MPC 300SR	3	1	3	1	3	3	3	2	2	2	3	1	0	27
Ricoh	MPC 300SR W/FAX	3	1	3	1	3	3	3	2	2	2	3	1	1	28
Ricoh	MPC 400SR	3	3	3	1	3	3	3	2	2	2	3	1	0	29
Ricoh	MPC 400SR W/FAX	3	3	3	1	3	3	3	2	2	2	3	1	1	30
Ricoh	MPC 3501	3	2	3	1	3	3	3	2	2	2	3	0	0	27
Ricoh	MPC 3501SPF	3	2	3	1	3	3	3	2	2	2	3	0	1	28
Signiture Tech Solutions	Xerox WorkCentre 5135	0	2	0	0	0	0	0	0	0	0	1	1	1	5
Toshiba	Toshiba E-Studio 355se	3	3	3	1	2	3	3	2	2	2	3	1	1	29
Toshiba	Toshiba E-Studio 3540c	3	2	3	1	1	3	3	2	2	2	0	1	1	24
University Office Tech	Sharp MXM363N	2	3	3	1	2	3	3	2	1	1	0	1	1	23
University Office Tech	SharpMX3110N	0	3	3	1	2	3	3	2	1	1	0	1	1	21
															0

### Segment 4 Copiers:

Applied Imaging	Lanier LD150SP	2	3	3	1	2	3	3	2	2	2	1	1	1	26
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Vendor	Manufacturer & Model No.	Year introd	Speed	Red/Enlarge	User-Adj Trays	Opt. Paper Supply	By pass	Auto.duplex	Doc.Feeder	Sorter	Stap/Finish/OCT	Rec. Max Mo. Vol.	LAN Connect Prt	LAN Connect Fax	Total Points
Applied Imaging	Lanier LD645C	3	3	3	1	2	3	3	2	2	2	1	1	1	27
C.A.M. Corp	Xerox WK5755 APT	3	3	3	1	3	3	3	1	2	1	1	1	1	26
C.A.M. Corp	Xerox WK5755 PT	3	3	3	1	3	3	3	1	2	1	1	1	1	26
C.A.M. Corp	Xerox Color Qube 9303/PM3	3	3	0	1	3	3	3	2	0	2	2	1	1	24
Canon	Image Runner 3245i	3	1	3	1	0	3	3	2	2	2	0	1	1	22
Canon	Image Runner 6055	3	2	3	1	3	3	3	2	2	2	0	1	1	26
Canon	Image Runner 6065	3	3	3	1	3	3	3	2	2	2	1	1	1	28
Canon	Canon Image Runner C5045	2	1	3	1	0	3	3	2	2	2	0	1	1	21
Canon	Canon Image Runner C5051	2	2	3	1	0	3	3	2	2	2	0	1	1	22
Great Lakes Tech	Kyocera Taskalfa 6500i	0	3	3	1	0	3	3	2	2	2	3	1	0	23
Great Lakes Tech	Kyocera Taskalfa 5500i	0	2	3	1	0	0	3	2	2	2	2	1	0	18
Great Lakes Tech	Kyocera Taskalfa 4500i	0	1	3	1	0	3	3	2	2	2	2	1	0	20
Hasselbring-Clark	Toshiba E-Studio 455se	3	1	3	1	1	3	3	2	2	2	1	1	1	24
Hasselbring-Clark	Toshiba E-Studio 555se	3	2	3	1	3	3	3	2	2	2	0	1	1	26
Hasselbring-Clark	Toshiba E-Studio 655se	3	3	3	1	3	3	3	2	2	2	1	1	1	28
Hasselbring-Clark	Toshiba E-Studio 4540c	3	1	3	1	3	3	3	2	2	2	0	1	1	25
Hasselbring-Clark	Toshiba E-Studio 5540c	3	2	3	1	3	3	3	2	2	2	2	1	1	28
Hasselbring-Clark	Toshiba E-Studio 6540c	3	3	3	1	3	3	3	2	2	2	2	1	1	29
Hasselbring-Clark	Toshiba E-Studio 6550c	3	3	3	1	3	3	3	2	2	2	2	1	1	29
J&J Digital Solutions	Ricoh MP5001SP	3	2	3	1	1	3	3	2	2	2	0	1	1	24
J&J Digital Solutions	Ricoh MPC4501SP	3	1	3	1	1	3	3	2	2	2	0	1	1	23
One Source	HP M4555 fsm	3	2	3	1	2	3	3	2	2	2	2	1	0	26
One Source	HP CM4590 fsm	3	0	3	1	2	3	3	2	2	2	1	1	0	23
Premier	Toshiba E-Studio 455se	0	1	3	1	2	3	3	2	1	1	1	1	1	20
Premier	Toshiba E-Studio 555se	0	2	3	1	2	3	3	2	1	1	3	1	1	23
Premier	Toshiba E-Studio 655se	0	3	3	1	2	3	3	2	1	1	3	1	1	24
Premier	Toshiba E-Studio 4540c	0	1	3	1	2	3	3	2	1	1	0	1	1	19
Premier	Toshiba E-Studio 5540c	0	2	3	1	2	3	3	2	1	1	2	1	1	22
Premier	Toshiba E-Studio 6540c	0	3	3	1	2	3	3	2	1	1	2	1	1	23
Ricoh	MP 5001SP	3	2	3	1	3	3	3	2	2	2	2	1	0	27
Ricoh	MP 5001SPF	3	2	3	1	3	3	3	2	2	2	2	1	1	28
Ricoh	MP 6001SP	2	3	3	1	3	3	3	2	2	2	3	1	0	28
Ricoh	MP 6001SPF	2	3	3	1	3	3	3	2	2	2	3	1	1	29
Ricoh	MP 7001SP	2	3	3	1	3	3	3	2	2	2	3	1	0	28
Ricoh	MP 7001SPF	2	3	3	1	3	3	3	2	2	2	3	1	1	29
Ricoh	MP 8001SP	2	3	3	1	3	3	3	2	2	2	3	1	0	28
Ricoh	MP 8001SPF	2	3	3	1	3	3	3	2	2	2	3	1	1	29
Ricoh	MP 9001	2	3	3	1	3	3	3	2	2	2	3	1	0	28
Ricoh	MP 9001SPF	2	3	3	1	3	3	3	2	2	2	3	1	1	29
Ricoh	MPC 4501	3	1	3	1	3	3	3	2	2	2	2	0	0	25
Ricoh	MPC 4501SPF	2	1	3	1	3	3	3	2	2	2	2	0	1	25
Ricoh	MPC 5501	3	2	3	1	3	3	3	2	2	2	2	0	0	26
Ricoh	MPC 5501SPF	3	2	3	1	3	3	3	2	2	2	2	0	1	27
Ricoh	MPC 6501	3	3	3	1	3	3	3	2	2	2	1	0	0	26
Ricoh	MPC 6501SPF	3	3	3	1	3	3	3	2	2	2	1	0	1	27
Ricoh	MPC 7501	3	3	3	1	3	3	3	2	2	2	1	0	0	26
Ricoh	MPC 7501SPF	3	3	3	1	3	3	3	2	2	2	1	0	1	27
Signiture Tech Solutions	Xerox WorkCentre 5135	0	2	0	0	0	0	0	0	0	0	1	1	1	5
Toshiba	Toshiba E-Studio 455se	3	1	3	1	1	3	3	2	2	2	1	1	1	24
Toshiba	Toshiba E-Studio 555se	3	2	3	1	3	3	3	2	2	2	0	1	1	26
Toshiba	Toshiba E-Studio 655se	3	3	3	1	3	3	3	2	2	2	1	1	1	28
Toshiba	Toshiba E-Studio 4540c	3	1	3	1	3	3	3	2	2	2	0	1	1	25
Toshiba	Toshiba E-Studio 5540c	3	2	3	1	3	3	3	2	2	2	2	1	1	28
Toshiba	Toshiba E-Studio 6540c	3	3	3	1	3	3	3	2	2	2	2	1	1	29
University Office Tech	Sharp MXM453N	2	3	3	1	2	3	3	2	1	1	0	1	1	23



**Exhibit E**

Departmental Copiers - Evaluation of Bid #6631  
Evaluation Key

**Year Introduced:**

2010,2011 =3  
2008,2007,2006 = 2  
2005,2004 = 1  
n/a= 0

**Speed:**

**Segment 1**  
18,21,22 = 3  
12,13,14,15,16 = 2  
9,10 = 1  
n/a = 0  
**Segment 2**  
25,27,28,30,33 = 3  
20,22,23 = 2  
17,18 = 1  
n/a = 0  
**Segment 3**  
40,43,45 = 3  
35,38 = 2  
32,33 = 1  
**Segment 4**  
60,62,65 = 3  
50,52,53,55,56,58 = 2  
45,46 = 1

**Reduction & Enlargement:**

>50%\200% = 3  
<50%\200% = 2  
No = 1  
n/a = 0

**User-adjustable Trays:**

Yes = 1  
No, n/a = 0

**Optional Paper Supply:**

**Segment 1**  
>1000 total = 3  
500 total = 2  
250 total = 1  
No, n/a = 0  
**Segment 2**  
>950 total = 3  
500 total = 2  
250 total = 1  
No, n/a = 0  
**Segment 3**  
>1500 total = 3  
950, 1000 total = 2  
>500 total = 1  
No, n/a = 0  
**Segment 4**  
>2000 total = 3  
1500\1800 total = 2  
1000 = 1  
No, n/a = 0

**Bypass (# sheets):**

80,100,150 = 3  
20,40,50 = 2  
1 = 1  
No, n/a = 0

**Auto.Duplex (#size sheets):**

>50 included = 3  
<50 included = 2  
option = 1  
No,n/a = 0

**Document Feeder(s):**

included = 2  
optional = 1  
No, n/a = 0

**Sorters:**

included = 2  
optional = 1  
No, n/a = 0

**Stapling/Finisher/OCT:**

included = 2  
optional = 1  
No, n/a = 0

**Rec. Max Monthly Volume:**

**Segment 1**  
>25,000 total = 3  
>10,000 total = 2  
>3,500 total = 1  
**Segment 2**  
>100,000 total = 3  
>75,000 total = 2  
>20,000 total = 1  
**Segment 3**  
>120,000 total - 3  
>100,000 total = 2  
>80,000 total = 1  
**Segment 4**  
>300,000 total = 3  
>200,000 total = 2  
>100,000 total = 1

**LAN Connected Printer:**

Yes = 1  
No, n/a = 0

**LAN Connected Fax:**

Yes = 1  
No, n/a = 0



Company	Manufacture & Model No.	Price Rank Pts (x2) B/W	Price Rank Pts (x2) COLOR	Selection Rank Pts	Maint/Support Rank Pts B/W	Maint/Support Rank Pts COLOR	Addenda Features subtotal	Complete Bid Rank Pts	Response Time Rank Pts	Total	Quantity	Grand Total
<b>Segment 1 copiers:</b>												
Applied Imaging	Lanier 130CSR	0	2	7	7	4	25	3	5	53	2	106
C.A.M. Corp	Xerox 3635X Desktop	8	0	11	3	8	26	3	0	59	2	118
C.A.M. Corp	Xerox Phaser 8860MFPD	6	0	11	3	8	18	3	0	49	2	98
C.A.M. Corp	Xerox WK4250X	4	0	11	3	8	26	3	0	55	2	110
C.A.M. Corp	Xerox 4250C	0	4	11	3	8	25	3	0	54	2	108
Great Lakes Tech	Kyocera FS1128 MPF	24	0	9	5	0	23	0	0	61	2	122
Hasselbring-Clark	Toshiba E-Studio 182	12	0	17	6	10	27	3	0	75	2	150
J&J Digital Solutions	Ricoh MPC300SR	2	0	7	11	7	28	3	5	63	2	126
One Source	HP M1536 dnf	26	0	8	2	3	17	3	5	64	2	128
One Source	HP CM1415 fnw	0	8	8	2	3	13	3	5	42	2	84
Premier	Toshiba E-Studio 203sd	22	0	17	10	12	15	3	4	83	2	166
Premier	Toshiba E-Studio 182	14	0	17	10	12	17	3	4	77	2	154
Ricoh	MP1600SPF	16	0	40	12	6	26	3	5	108	2	216
Signiture Tech Solutions	WorkCentre 3550	20	0	4	4	0	5	1	1	35	2	70
Toshiba	Toshiba E-Studio 182	18	0	15	1	11	27	2	0	74	2	148
University Office Tech	Kyocera FS3140MFP	10	0	9	8	5	16	2	4	54	2	108
University Office Tech	Muratec MFXC2700	0	6	9	8	5	17	2	4	51	2	102
<b>Segment 2 copiers:</b>												
Applied Imaging	Lanier LD528SP	6	0	7	4	4	25	3	5	54	20	1080
Applied Imaging	Lanier LD625C	0	10	7	4	4	27	3	5	60	20	1200
C.A.M. Corp	Xerox WK5325P	4	0	11	3	8	25	3	0	54	20	1080
C.A.M. Corp	Xerox WK7120P	0	2	11	3	8	21	3	0	48	20	960
Canon	Image Runner 1025iF	58	0	13	9	9	21	3	0	113	20	2260
Canon	Image Runner 3225	46	0	13	9	9	27	3	0	107	20	2140
Canon	Image Runner 3230	40	0	13	9	9	27	3	0	101	20	2020
Canon	Canon Image Runner C5030	0	24	13	9	9	26	3	0	84	20	1680
Great Lakes Tech	Kyocera FS1128 MPF	52	0	9	5	0	23	0	0	89	20	1780
Great Lakes Tech	Kyocera Taskalfa 255	32	0	9	5	0	25	0	0	71	20	1420
Great Lakes Tech	Kyocera Taskalfa 305	22	0	9	5	0	21	0	0	57	20	1140
Great Lakes Tech	Kyocera Taskalfa 300i	14	0	9	5	0	21	0	0	49	20	980
Hasselbring-Clark	Toshiba E-Studio 242	42	0	17	6	10	24	3	0	102	20	2040
Hasselbring-Clark	Toshiba E-Studio 205se	18	0	17	6	10	26	3	0	80	20	1600
Hasselbring-Clark	Toshiba E-Studio 255se	16	0	17	6	10	27	3	0	79	20	1580
Hasselbring-Clark	Toshiba E-Studio 305se	10	0	17	6	10	27	3	0	73	20	1460
Hasselbring-Clark	Toshiba E-Studio 2040c	0	8	17	6	10	24	3	0	68	20	1360
Hasselbring-Clark	Toshiba E-Studio 2540c	0	6	17	6	10	25	3	0	67	20	1340
Hasselbring-Clark	Toshiba E-Studio 3040c	0	2	17	6	10	25	3	0	61	20	1220
J&J Digital Solutions	Ricoh MP2851SP	8	0	7	11	7	30	3	5	71	20	1420
J&J Digital Solutions	Ricoh MPC2551SP	0	12	7	11	7	28	3	5	73	20	1460
One Source	HP M2727 nf	56	0	8	2	3	20	3	5	97	20	1940
One Source	HP CM2320 fxi MFP	0	42	8	2	3	20	3	5	83	20	1660
Premier	Toshiba E-Studio 242	44	0	17	10	12	18	3	4	108	20	2160
Premier	Toshiba E-Studio 205se	30	0	17	10	12	21	3	4	97	20	1940
Premier	Toshiba E-Studio 255se	28	0	17	10	12	24	3	4	98	20	1960
Premier	Toshiba E-Studio 305se	24	0	17	10	12	24	3	4	94	20	1880
Premier	Toshiba E-Studio 2040c	0	26	17	10	12	21	3	4	93	20	1860
Premier	Toshiba E-Studio 2540c	0	18	17	10	12	22	3	4	86	20	1720
Premier	Toshiba E-Studio 3040c	0	16	17	10	12	22	3	4	84	20	1680
Ricoh	MP 201SPF	54	0	40	12	6	25	3	5	145	20	2900
Ricoh	MP 2500SP	50	0	40	12	6	26	3	5	142	20	2840
Ricoh	MP 2500SPF	48	0	40	12	6	27	3	5	141	20	2820
Ricoh	MP 2851SP	38	0	40	12	6	28	3	5	132	20	2640
Ricoh	MP 2851SPF	36	0	40	12	6	29	3	5	131	20	2620
Ricoh	MPC 2051	0	40	40	12	6	27	3	5	133	20	2660
Ricoh	MPC 2051SPF	0	38	40	12	6	28	3	5	132	20	2640
Ricoh	MPC 2551	0	36	40	12	6	28	3	5	130	20	2600
Ricoh	MPC 2551SPF	0	34	40	12	6	29	3	5	129	20	2580
Ricoh	MPC 3001	0	32	40	12	6	28	3	5	126	20	2520
Ricoh	MPC 3001SPF	0	30	40	12	6	29	3	5	125	20	2500
Signiture Tech Solutions	Xerox WorkCentre 5135	2	0	4	4	0	5	1	1	17	20	340
Toshiba	Toshiba E-Studio 205se	26	0	15	1	11	26	2	0	81	20	1620
Toshiba	Toshiba E-Studio 255se	26	0	15	1	11	27	2	0	82	20	1640

Company	Manufacture & Model No.	Price Rank Pts (x2) B/W	Price Rank Pts (x2) COLOR	Selection Rank Pts	Maint/Support Rank Pts B/W	Maint/Support Rank Pts COLOR	Addenda Features subtotal	Complete Bid Rank Pts	Response Time Rank Pts	Total	Quantity	Grand Total
Toshiba	Toshiba E-Studio 305se	20	0	15	1	11	27	2	0	76	20	1520
Toshiba	Toshiba E-Studio 2040c	0	28	15	1	11	26	2	0	83	20	1660
Toshiba	Toshiba E-Studio 2540c	0	20	15	1	11	27	2	0	76	20	1520
Toshiba	Toshiba E-Studio 3040c	0	14	15	1	11	27	2	0	70	20	1400
University Office Tech	Sharp MXM283N	12	0	9	8	5	23	2	4	63	20	1260
University Office Tech	Sharp MX2610N	0	22	9	8	5	21	2	4	71	20	1420
<b>Segment 3 copiers:</b>												
Applied Imaging	Lanier LD533SP	8	0	7	7	4	25	3	5	59	9	531
Applied Imaging	Lanier LD635C	0	4	7	7	4	27	3	5	57	9	513
C.A.M. Corp	Xerox WK5335PH	2	0	11	3	8	25	3	0	52	9	468
C.A.M. Corp	Xerox Color Qube 9301/PM3	0	2	11	3	8	24	3	0	51	9	459
Canon	Image Runner 3235	32	0	13	9	9	24	3	0	90	9	810
Canon	Image Runner 3235i	28	0	13	9	9	24	3	0	86	9	774
Canon	Image Runner 3245	14	0	13	9	9	25	3	0	73	9	657
Canon	Canon Image Runner C5035	0	18	13	9	9	23	3	0	75	9	675
Great Lakes Tech	Kyocera Taskalfa 3500i	6	0	9	5	0	23	0	0	43	9	387
Hasselbring-Clark	Toshiba E-Studio 355se	18	0	17	6	10	25	3	0	79	9	711
Hasselbring-Clark	Toshiba E-Studio 3540c	0	6	17	6	10	23	3	0	65	9	585
J&J Digital Solutions	Ricoh MP3351SP	10	0	7	11	7	25	3	5	68	9	612
J&J Digital Solutions	Ricoh MPC3501SP	0	12	7	11	7	25	3	5	70	9	630
One Source	HP M3035 XS	34	0	8	2	3	20	3	5	75	9	675
One Source	HP CM3530 fs	0	28	8	2	3	18	3	5	67	9	603
Premier	Toshiba E-Studio 355se	22	0	17	10	12	22	3	4	90	9	810
Premier	Toshiba E-Studio 3540c	0	8	17	10	12	20	3	4	74	9	666
Ricoh	MP 3351SP	30	0	40	12	6	25	3	5	121	9	1089
Ricoh	MP 3351SPF	26	0	40	12	6	26	3	5	118	9	1062
Ricoh	MP 4001SP	24	0	40	12	6	29	3	5	119	9	1071
Ricoh	MP 4001SPF	20	0	40	12	6	30	3	5	116	9	1044
Ricoh	MPC 300SR	0	30	40	12	6	27	3	5	123	9	1107
Ricoh	MPC 400SR	0	26	40	12	6	29	3	5	121	9	1089
Ricoh	MPC 300SR W/FAX	0	24	40	12	6	28	3	5	118	9	1062
Ricoh	MPC 400SR W/FAX	0	22	40	12	6	30	3	5	118	9	1062
Ricoh	MPC 3501	0	20	40	12	6	27	3	5	113	9	1017
Ricoh	MPC 3501SPF	0	16	40	12	6	28	3	5	110	9	990
Signiture Tech Solutions	Xerox WorkCentre 5135	4	0	4	4	0	5	1	1	19	9	171
Toshiba	Toshiba E-Studio 355se	16	0	15	1	11	29	2	0	74	9	666
Toshiba	Toshiba E-Studio 3540c	0	10	15	1	11	24	2	0	63	9	567
University Office Tech	Sharp MXM363N	12	0	9	8	5	23	2	4	63	9	567
University Office Tech	SharpMX3110N	0	14	9	8	5	21	2	4	63	9	567
<b>Segment 4 copiers:</b>												
Applied Imaging	Lanier LD150SP	38	0	7	7	4	26	3	5	90	20	1800
Applied Imaging	Lanier LD645C	0	28	7	7	4	27	3	5	81	20	1620
C.A.M. Corp	Xerox WK5755 APT	2	8	11	3	8	26	3	0	61	20	1220
C.A.M. Corp	Xerox Color Qube 9303/PM3	0	2	11	3	8	24	3	0	51	20	1020
Canon	Image Runner 3245i	62	0	13	9	9	22	3	0	118	20	2360
Canon	Image Runner 6055	46	0	13	9	9	26	3	0	106	20	2120
Canon	Image Runner 6065	40	0	13	9	9	28	3	0	102	20	2040
Canon	Canon Image Runner C5045	0	48	13	9	9	21	3	0	103	20	2060
Canon	Canon Image Runner C5051	0	46	13	9	9	22	3	0	102	20	2040
Great Lakes Tech	Kyocera Taskalfa 4500i	28	0	9	5	0	20	0	0	62	20	1240
Great Lakes Tech	Kyocera Taskalfa 5500i	22	0	9	5	0	18	0	0	54	20	1080
Great Lakes Tech	Kyocera Taskalfa 6500i	4	0	9	5	0	23	0	0	41	20	820
Hasselbring-Clark	Toshiba E-Studio 455se	54	0	17	6	10	24	3	0	114	20	2280
Hasselbring-Clark	Toshiba E-Studio 555se	24	0	17	6	10	26	3	0	86	20	1720
Hasselbring-Clark	Toshiba E-Studio 655se	18	0	17	6	10	28	3	0	82	20	1640
Hasselbring-Clark	Toshiba E-Studio 4540c	0	30	17	6	10	25	3	0	91	20	1820
Hasselbring-Clark	Toshiba E-Studio 5540c	0	18	17	6	10	28	3	0	82	20	1640
Hasselbring-Clark	Toshiba E-Studio 6540c	0	16	17	6	10	29	3	0	81	20	1620
Hasselbring-Clark	Toshiba E-Studio 6550c	0	14	17	6	10	29	3	0	79	20	1580
J&J Digital Solutions	Ricoh MP5001SP	44	0	7	11	7	24	3	5	101	20	2020
J&J Digital Solutions	Ricoh MPC4501SP	0	32	7	11	7	23	3	5	88	20	1760
One Source	HP M4555 fsm	58	0	8	2	3	26	3	5	105	20	2100
One Source	HP CM4590 fsm	0	52	8	2	3	23	3	5	96	20	1920
Premier	Toshiba E-Studio 455se	60	0	17	10	12	20	3	4	126	20	2520
Premier	Toshiba E-Studio 555se	42	0	17	10	12	23	3	4	111	20	2220
Premier	Toshiba E-Studio 655se	34	0	17	10	12	24	3	4	104	20	2080
Premier	Toshiba E-Studio 4540c	0	36	17	10	12	19	3	4	101	20	2020
Premier	Toshiba E-Studio 5540c	0	26	17	10	12	22	3	4	94	20	1880
Premier	Toshiba E-Studio 6540c	0	22	17	10	12	23	3	4	91	20	1820
Ricoh	MP 5001SP	56	0	40	12	6	27	3	5	149	20	2980
Ricoh	MP 5001SPF	52	0	40	12	6	28	3	5	146	20	2920

Company	Manufacture & Model No.	Price Rank Pts (x2) B/W	Price Rank Pts (x2) COLOR	Selection Rank Pts	Maint/Support Rank Pts B/W	Maint/Support Rank Pts COLOR	Addenda Features subtotal	Complete Bid Rank Pts	Response Time Rank Pts	Total	Quantity	Grand Total
Ricoh	MP 6001SP	30	0	40	12	6	28	3	5	124	20	2480
Ricoh	MP 6001SPF	26	0	40	12	6	29	3	5	121	20	2420
Ricoh	MP 7001SP	20	0	40	12	6	28	3	5	114	20	2280
Ricoh	MP 7001SPF	16	0	40	12	6	29	3	5	111	20	2220
Ricoh	MP 8001SP	14	0	40	12	6	28	3	5	108	20	2160
Ricoh	MP 8001SPF	12	0	40	12	6	29	3	5	107	20	2140
Ricoh	MP 9001	10	0	40	12	6	28	3	5	104	20	2080
Ricoh	MP 9001SPF	8	0	40	12	6	29	3	5	103	20	2060
Ricoh	MPC 4501	0	54	40	12	6	25	3	5	145	20	2900
Ricoh	MPC 4501SPF	0	50	40	12	6	25	3	5	141	20	2820
Ricoh	MPC 5501	0	22	40	12	6	26	3	5	114	20	2280
Ricoh	MPC 5501SPF	0	38	40	12	6	27	3	5	131	20	2620
Ricoh	MPC 6501	0	12	40	12	6	26	3	5	104	20	2080
Ricoh	MPC 6501SPF	0	10	40	12	6	27	3	5	103	20	2060
Ricoh	MPC 7501	0	6	40	12	6	26	3	5	98	20	1960
Ricoh	MPC 7501SPF	0	4	40	12	6	27	3	5	97	20	1940
Signiture Tech Solutions	Xerox WorkCentre 5150	6	0	4	4	0	5	1	1	21	20	420
Toshiba	Toshiba E-Studio 455se	50	0	15	1	11	24	2	0	103	20	2060
Toshiba	Toshiba E-Studio 555se	36	0	15	1	11	26	2	0	91	20	1820
Toshiba	Toshiba E-Studio 655se	32	0	15	1	11	28	2	0	89	20	1780
Toshiba	Toshiba E-Studio 4540c	0	34	15	1	11	25	2	0	88	20	1760
Toshiba	Toshiba E-Studio 5540c	0	24	15	1	11	28	2	0	81	20	1620
Toshiba	Toshiba E-Studio 6540c	0	20	15	1	11	29	2	0	78	20	1560
University Office Tech	Sharp MXM453N	48	0	9	8	5	23	2	4	99	20	1980
University Office Tech	Sharp MX4101N	0	42	9	8	5	23	2	4	93	20	1860
University Office Tech	Sharp MX4111N	0	40	9	8	5	23	2	4	91	20	1820
										0	20	0

Vendor:	Applied Imaging	C.A.M. Corp	Canon	Great Lakes Tech	Hasselbring-Clark	J&J Digital Solutions	One Source	Premier	Ricoh	Signature Tech Solutions	Toshiba	University Office tech
Copier Brand	Lanier	Xerox	Canon	Kyocera	Canon	Ricoh	HP	Toshiba	Ricoh/Aficio	Xerox	Toshiba	Sharp
Segment 1 copiers:	2	2	2	2	2	2	2	2	2	2	2	2
Points	106	118	0	122	150	126	128	166	216	70	148	108
Sub-Total	212	236	0	244	300	252	256	332	432	140	296	216
Segment 2 copiers:	24	24	24	24	24	24	24	24	24	24	24	24
Points	1,200	1,080	2,140	1,780	2,040	1,460	1,940	2,160	2,900	340	1,660	1,420
Sub-Total	28,800	25,920	51,360	42,720	48,960	35,040	46,560	51,840	69,600	8,160	39,840	34,080
Segment 3 copiers:	8	8	8	8	8	8	8	8	8	8	8	8
Points	531	468	810	387	711	630	675	810	1,107	171	666	567
Sub-Total	4,248	3,744	6,480	3,096	5,688	5,040	5,400	6,480	8,856	1,368	5,328	4,536
Segment 4 copiers:	17	17	17	17	17	17	17	17	17	17	17	17
Points	1,800	1,220	2,360	1,240	2,280	2,020	2,100	2,520	2,980	420	2,060	1,980
Sub-Total	30,600	20,740	40,120	21,080	38,760	34,340	35,700	42,840	50,660	7,140	35,020	33,660
Total Points	63,860	50,640	97,960	67,140	93,708	74,672	87,916	101,492	129,548	16,808	80,484	72,492
Vendor Ranking	10	11	3	9	4	7	5	2	1	12	6	8